

Goods category / product focal points

Attention: Not a catalogue entry form

Company: _____

Important for correct placement of your trade fair stand!

If you bring exhibits in more than one main group of the goods categories to the trade fair, mark the preferred product focal point, in which area your trade fair stand should be placed.

	Put a checkmark in the appropriate fields!	Components and Modules	Systems	Other
01	Assembly and handling technology			
02	Robotics			
03	Machine vision			
04	Positioning systems			
05	Drive technology			
06	Sensor technology			
07	Control systems technology			
08	Safety technology			
09	Supply technology			
10	Software			
11	Services and service providers			
12	Research and technology			
13	Other:			

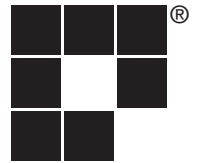


AUTOMATICA

3rd International Trade Fair for Automation
Assembly – Robotics – Vision

New Munich Trade Fair Centre, 10 – 13 June 2008

Messe München GmbH
Messegelände
81823 München, Germany
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www.automatica-munich.com



Trade Fair Title:

AUTOMATICA

3rd International Trade Fair for Automation
Assembly – Robotics – Vision

Trade fair venue: New Munich Trade Fair Centre

Schedule and Opening Times:

Tuesday, 10 June – Friday 13 June 2008

Daily 9 a.m. – 5 p.m.

Organizer and company responsible for business matters:

Messe München GmbH (MMG), Messegelände, 81823 Munich
Phone (+49 89) 9 49-2 01 20/21/22, Fax (+49 89) 9 49-2 01 29
info@automatica-munich.com, www.automatica-munich.com

Conceptual sponsor:

VDMA Robotik + Automation, Lyoner Strasse 18, 60528 Frankfurt
Phone (+49 69) 66 03-15 90, Fax (+49 69) 66 03-25 90
www.vdma.org

Special Participation Conditions (B)

The prices listed below are net prices. The legally applicable VAT is added.

B 1 Registration (cf. A 1)

Registration is performed using the enclosed form, which should be sent as soon as possible to MMG filled out and with a legally binding signature.

Placement begin: 15 June 2007.

B 2 Admission to Participate (cf. A 2)

All domestic and foreign manufacturers or their German branches, general import companies or authorized dealers of manufacturers are admitted to participate. All exhibits must be in one of the goods categories of this trade fair and be cited on the registration with name and type precisely. Objects other than those registered and admitted as well as used machines may not be exhibited. The trade fair organizers make the decision concerning admission. Organizers of joint stands are not considered exhibitors in the sense of the "Special Participation Conditions (B)".

B 3 Co-Exhibitors (cf. A 1/2/4)

Co-exhibitors must be registered with Messe München by the exhibitor using a form, which is sent separately to the exhibitor. A basic fee of EUR 150 is charge for co-exhibitors. This basic fee includes the minimum entry in the alphabetic directory of the official exhibition catalogue, in the CD-ROM, in the Internet and in the visitor information system (minimum entry, cf. B 11).

B 4 Participate Prices/Prepayment for Services (cf. A 7)

Basic fee EUR 150

This fee includes the entry in the alphabetic directory of the official exhibition catalogue, in the CD-ROM, in the Internet and in the visitor information system (minimum entry, cf. B 11).

Minimum stand size 20 m²

The participation price per square meter floor space is as follows:

Row stand (open to one side)	EUR 170
Corner stand (open to two sides)	EUR 190
Island stand (open to three sides)	EUR 200
End stand (open to four sides)	EUR 210

If there is a **two-story stand construction**, the second story is invoiced at 50% of the respective participation price cited above.

The exhibition and trade fair committee of the Deutschen Wirtschaft e.V. (AUMA) charges an amount of **EUR 0.60** per square meter of rented exhibition space to all exhibitors. The amount is invoiced by MMG and passed on directly to AUMA.

The participation price includes both the rental of the stand area and the comprehensive services of MMG, e.g., consulting, conception and public relations work, organization and technical facilities as well as free use of public transport (MVV – Munich Public Transport Association) to and from the trade fair grounds from the day before until the day after the trade fair in the complete MVV fare zone upon presentation of the exhibitor badge.

The prepayment for services ordered (cf. A 7) is EUR 15 net per square meter of rented exhibition space.

B 5 Payment Deadlines and Conditions (cf. A 7)

The payment deadlines cited in the admission/invoice must be observed. Advance and full payment of the invoice amounts is a prerequisite for occupying the exhibition space, entry in the catalogue and receipt of the work and exhibitor badges. The invoice amounts in all invoices from MMG, which are in connection with the trade fair, shall be transferred in euros to the account cited in the respective invoice without deductions and with entry of the customer number as well as without any charges for expenses.

B 6 Setup and Dismantling Schedules (cf. A 14)

Setup:

You can start setup from **8 a.m. on 2 June 2008**. Setup must be completed by **6 p.m. on 9 June 2008** at the latest. On the last setup day, 9 June 2008, all delivery and setup vehicles must be **out of the hall area and the loading areas by 6 p.m. at the latest**. Vehicles, which are still on the trade fair grounds after the cited time, will be towed by MMG at the expense and risk of the respective exhibitor. **An extension of the setup time is only possible in exceptional cases with written permission from HA Technical Exhibitor Service (HA Techn. Aussteller-service).**

Dismantling:

You can start dismantling from **5 p.m. on 13 June 2008**. Dismantling must be completed by **6 p.m. on 17 June 2008** at the latest. An extension of the dismantling time is unfortunately not possible. You may not start dismantling during the trade fair.

B 7 Stand Design and Stand Furnishing

Stand height (one-story) is maximum 4.50 m. Stand height (two-story) is maximum 6.00 m. The express consent of MMG HA Techn. Aussteller-service (technical exhibitor service) must be obtained before planning a two-story stand or a height exceeding 3 m. Stand plans with first-floor plan and view drawings should be submitted in two copies for approval to the HA Techn. Ausstellerservice six weeks before setup begin at the latest.

However, exhibitors must take into consideration the character and image of AUTOMATICA with an open stand design. MMG is authorized to prescribe changes in stand design in this context.

The back and side walls to neighbors must be white and kept neutral and clean. A minimum distance to the stand border of 2.00 m to neighboring stands should be kept for advertising materials. Advertising may not be use blinking or intermittent light.

B 8 Technical Facilities

Applications for electricity, plumbing and telecommunication connections can only be considered if they are submitted in due time. MMG announces the precise supply conditions and connection fees.

The offered services may only be ordered from MMG. Any order requires acceptance by MMG, which can also given tacit approval, for example, by supply of the ordered service.

Exhibitors have the right to cancel order of the offered services in part or completely. The contract may only be voided with written consent of MMG. If an exhibitor wants changes of services, which MMG already supplied specifically to a trade fair stand, MMG is authorized to charge a flat rate for changes plus VAT for each change insofar as MMG is obligated to make the changes.

B 9 Use of Equipment or Tools

Only cranes, forklifts and platforms may be used, which are made available by the service partners of MMG responsible for this. An agreement about this must be reached with MMG, HA Techn. Ausstellerservice, in special cases.

B 10 Sales Regulation

Direct sales as well as services and deliveries from stands are not permitted. Open display of sales prices is not permitted. Exhibition goods may only be handed over to buyers after the end of the trade fair.

According to clause 64 of the Industrial Code, only sales to commercial resellers, commercial users or bulk buyers are permitted.

B 11 Catalogue, Internet and Visitor Information System

An official trade fair catalogue, an Internet database and a visitor information system will be created for the trade fair. These media will list all exhibitors (including co-exhibitors and companies at joint stands) in the alphabetic exhibitor directory with the name cited in the registration.

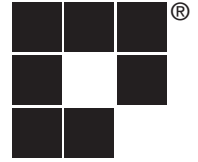


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The minimum entry contains the company name, place, hall and stand numbers. Additional entry options for exhibitors (including co-exhibitors and companies at joint stands), e.g., in the goods index, and other presentation possibilities in these media will be offered to exhibitors in a separate order form. The forms will be sent to exhibitors in due time. MMG does not assume any guarantee for the correctness or completeness of the catalogue, the Internet database or the visitor information system.

B 12 Exhibitor Badges (cf. A 13)

Each exhibitor shall receive three exhibitor badges free of charge for his hall stand up to 20 m² in size. An additional exhibitor badge will be issued for each additional started 10 m² and for each additional 20 m² starting from 101 m².

The number of exhibitor badges does not increase with the inclusion of co-exhibitors. Additional exhibitor badges are available from the trade fair organizer. Exhibitor badges are only valid for stand staff and may not be passed on to third parties.

Exhibitor badges entitle to free use of public transport (MVV – Munich Public Transport Association) to and from the trade fair grounds from the day before until the day after the trade fair in the complete MVV fare zone.

B 13 Circular

After stand placements have been made, exhibitors will be informed via circulars about additional details concerning preparation and carry out of the trade fair.

B 14 Noise and Background Sound Effects

Music performances in the trade fair grounds are only permitted with specially written consent of MMG.

Demonstrating machines as well as video, music and show performances should be done in such a way that neither visitors nor other exhibitors are interfered with or disturbed.

Threshold value for machines: 65 dB(A)

Threshold value for videos: 65 dB(A)

Electronically amplified systems are not permitted.

B 15 Changes

MMG reserves the right to make changes and supplements, which concern technical matters and safety.